Setting the Standard for Utility Computing

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EDS Quick Facts

- 138,000 employees delivering service to 35,000 business and government clients
- 15 Service Management Centers, 170 Data Centers
- Manage 3.3 million desktop seats globally
- 150,000 MIPs installed
- 10 petabytes of storage under management
- Manage more than 50,000 servers worldwide
Client Drivers Are EDS Drivers

• Transformation of existing environments for operational efficiencies
  – Server Consolidation
  – Application Rationalization
  – Automation
  – Environment Migration for utility purposes

• Need to maintain existing infrastructure
  – Multi-vendor environments
  – Significant investments
EDS Answer: Agile Enterprise

Security Services
- Assessing
- Policy & Planning
- Business Continuity
- Monitoring
- Virus Protection
- Digital Identity
- Security Operations
- Physical Security

Business Process Services
- Human Resources
- Finance & Accounting
- Procurement
- Customer Relationship Mgmt
- Financial Process Mgmt

Business Transaction Services
- Check Processing
- Credit Card Processing
- Claim Processing
- Invoice Processing

Web Services

Application Platforms
- Enterprise Applications
- Industry Applications
- Info-Worker Applications

Agile Infrastructure
- Consistent Office Environment
- Intelligent Network
- Compute Utility
- Intelligent Storage

Mgmt Systems
- Service Level Mgmt
- Quality Mgmt
- Billing
- Provisioning
- Application Mgmt
- System Mgmt
- Network Mgmt
Clients Demand Agility

The Ability to Anticipate, Adapt and Accelerate to Market Dynamics

5 Levers of Agility

- **Visibility**: See what is important
- **Velocity**: Move quickly
- **Flexibility**: In the optimal manner
- **Quality**: Do it better than others
- **Efficiency**: With the right balance of cost, quality, and speed
DCML Client Benefits

• Enables utility
• Addresses most critical concerns of today’s CIO: high costs, lack of agility and poor service levels
• Enables vendors to provide their clients with better flexibility, scalability and cost control – “plug and play”
• Enables management systems to be implemented faster
• Empowers clients with detailed, accurate and up-to-date information
• Complements business continuity/disaster recovery plans
Industry Leaders Join Forces to Set the Standard in the Utility Computing